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**UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF CALIFORNIA**

NAZRIN MASSARO, on behalf of
herself and all others similarly
situated,

Plaintiff,

vs.

BEYOND MEAT, INC., and
PEOPLE FOR THE ETHICAL
TREATMENT OF ANIMALS, INC.,

Defendants.

CASE NO.: '20CV0510 AJB MSB

CLASS ACTION

**COMPLAINT FOR
COMPENSATORY, STATUTORY
AND OTHER DAMAGES, AND
INJUNCTIVE RELIEF**

Plaintiff Nazrin Massaro brings this action on behalf of herself and all others similarly situated against Defendants Beyond Meat, Inc., (“Beyond Meat”), and People for the Ethical Treatment of Animals, Inc., (“PETA”). Plaintiff alleges, on information and belief, except for information based on personal knowledge, as follows:

1 **INTRODUCTION**

2 1. This is a putative class action under the Telephone Consumer Protection
3 Act, 47 U.S.C. § 227 *et seq.*, (“TCPA”), arising from Defendants’ violations of the
4 TCPA

5 2. Defendant Beyond Meat is a publicly traded company that develops and
6 sells alternative animal food products made from protein isolate, rice and bean
7 proteins, and various plant extracts.

8 3. Defendant PETA is a non-profit animal rights organization.

9 4. To promote Defendant Beyond Meat’s products, Defendants engage in
10 unsolicited text message advertising with no regard for consumers’ privacy rights.

11 5. Upon information and belief, Defendants caused thousands of text
12 messages to be placed to the cellular telephones of Plaintiff and Class Members,
13 causing them injuries.

14 6. Through this action, Plaintiff seeks injunctive relief to halt Defendants’
15 unlawful conduct. Plaintiff also seeks statutory damages on behalf of herself and the
16 Class Members, as defined below, and any other available legal or equitable remedies
17 resulting from the illegal actions of Defendants.

18 **PARTIES**

19 7. Plaintiff is, and at all times relevant hereto was, an individual and a
20 “person” as defined by 47 U.S.C. § 153(39), a citizen and resident of San Diego
21 County, California, and the subscriber and/or sole user of the cellular telephone
22 number (858) ***-9991 (the “9991 Number”).

23 8. Defendant Beyond Meat is a corporation organized and existing under
24 the laws of the State of Delaware with its principal place of business at 119 Standard
25 Street, El Segundo, CA 90245.

26 9. Defendant PETA is a non-profit corporation organized and existing
27 under the laws of the State of Virginia with its principal place of business at 501 Front
28 Street, Norfolk, VA 23510.

1 **JURISDICTION AND VENUE**

2 10. This Court has original jurisdiction over this case pursuant to 28 U.S.C.
3 § 1331 because it arises under the laws of the United States.

4 11. This Court has subject matter jurisdiction over this action pursuant to 47
5 U.S.C. § 227(b)(3).

6 12. Defendant Beyond Meat is subject to general personal jurisdiction in
7 California because Defendant's principal place of business is in California.

8 13. Defendants are subject to specific personal jurisdiction in California
9 because this suit arises out of and relates to Defendants significant contacts with this
10 State. Defendants initiated and directed, or caused to be initiated and directed,
11 telemarketing and/or advertisement text messages into California in violation of the
12 TCPA.

13 14. Specifically, Defendants initiated and directed, or caused to be initiated
14 and directed, the transmission of unsolicited advertisement or telemarketing text
15 messages to the 9991 Number to sell products in California. The 9991 Number has
16 an area code that specifically coincides with locations in California, and Plaintiff
17 received such messages on the 9991 Number while residing in and physically present
18 in California.

19 15. Plaintiff's claims for violation of the TCPA against Defendants, and the
20 resulting injuries caused to Plaintiff by Defendants' advertisement and telemarketing
21 messages, which includes the invasion of Plaintiff's privacy, arose in substantial part
22 from Defendants' direction of those messages into California.

23 16. Venue is proper in this judicial district under 28 U.S.C. § 1391(b)(1)
24 because a substantial part of Defendants' actions and omissions which gave rise to
25 the claims asserted in this action occurred, in part, in this District.

26 **THE TCPA**

27 17. The TCPA prohibits: (1) any person from calling a cellular telephone
28 number; (2) using an automatic telephone dialing system or an artificial or

1 prerecorded voice; (3) without the recipient’s prior express consent. 47 U.S.C. §
2 227(b)(1)(A).

3 18. The TCPA further prohibits: (1) any person from initiating a call to any
4 residential telephone line; (2) using an artificial or prerecorded voice; (3) without the
5 recipient’s prior express consent. 47 U.S.C. § 227(b)(1)(B).

6 19. The TCPA defines an “automatic telephone dialing system” (“ATDS”)
7 as “equipment that has the capacity - (A) to store or produce telephone numbers to
8 be called, using a random or sequential number generator; and (B) to dial such
9 numbers.” 47 U.S.C. § 227(a)(1).

10 20. The TCPA exists to prevent communications like the ones described
11 within this Complaint. *See Mims v. Arrow Fin. Servs., LLC*, 132 S. Ct. 740, 744
12 (2012).

13 21. In an action under the TCPA, a plaintiff must show only that the
14 defendant “called a number assigned to a cellular telephone service using an
15 automatic dialing system or prerecorded voice.” *Breslow v. Wells Fargo Bank, N.A.*,
16 857 F. Supp. 2d 1316, 1319 (S.D. Fla. 2012), *aff’d*, 755 F.3d 1265 (11th Cir. 2014).

17 22. The Federal Communications Commission (“FCC”) is empowered to
18 issue rules and regulations implementing the TCPA. According to the FCC’s
19 findings, calls in violation of the TCPA are prohibited because, as Congress found,
20 automated or prerecorded telephone calls are a greater nuisance and invasion of
21 privacy than live solicitation calls, and such calls can be costly and inconvenient. The
22 FCC also recognized that wireless customers are charged for incoming calls whether
23 they pay in advance or after the minutes are used.

24 23. In 2012, the FCC issued an order further restricting automated
25 telemarketing calls, requiring “prior express written consent” for such calls. *See In*
26 *the Matter of Rules & Regulations Implementing the Tel. Consumer Prot. Act of 1991*,
27 27 F.C.C.R. 1830, 1838 ¶ 20 (Feb. 15, 2012) (emphasis supplied).

28

1 24. To obtain express written consent for telemarketing calls, a defendant
2 must establish that it secured the plaintiff’s signature in a form that gives the plaintiff
3 a “‘clear and conspicuous disclosure’ of the consequences of providing the requested
4 consent...and [the plaintiff] having received this information, agrees unambiguously
5 to receive such calls at a telephone number the [plaintiff] designates.” *In re Rules &*
6 *Regulations Implementing the Tel. Consumer Prot. Act of 1991*, 27 F.C.C.R. 1830,
7 1837 ¶ 18, 1838 ¶ 20, 1844 ¶ 33, 1857 ¶ 66, 1858 ¶ 71 (F.C.C. Feb. 15, 2012).

8 25. The TCPA regulations promulgated by the FCC define “telemarketing”
9 as “the initiation of a telephone call or message for the purpose of encouraging the
10 purchase or rental of, or investment in, property, goods, or services.” 47 C.F.R. §
11 64.1200(f)(12). In determining whether a communication constitutes telemarketing,
12 a court must evaluate the ultimate purpose of the communication. *See Golan v.*
13 *Veritas Entm’t, LLC*, 788 F.3d 814, 820 (8th Cir. 2015).

14 26. “Neither the TCPA nor its implementing regulations ‘require an explicit
15 mention of a good, product, or service’ where the implication of an improper purpose
16 is ‘clear from the context.’” *Id.* (citing *Chesbro v. Best Buy Stores, L.P.*, 705 F.3d
17 913, 918 (9th Cir. 2012)).

18 27. “‘Telemarketing’ occurs when the context of a call indicates that it was
19 initiated and transmitted to a person for the purpose of promoting property, goods, or
20 services.” *Golan*, 788 F.3d at 820 (citing 47 C.F.R. § 64.1200(a)(2)(iii) & 47 C.F.R.
21 § 64.1200(f)(12)); *In re Rules and Regulations Implementing the Telephone*
22 *Consumer Protection Act of 1991*, 18 F.C.C. Rcd at 14098 ¶ 141, 2003 WL
23 21517853, at *49).

24 28. The FCC has explained that calls motivated in part by the intent to sell
25 property, goods, or services are considered telemarketing under the TCPA. *See In re*
26 *Rules and Regulations Implementing the Telephone Consumer Protection Act of*
27 *1991*, 18 FCC Rcd. 14014, ¶¶ 139-142 (2003). This is true whether call recipients
28

1 are encouraged to purchase, rent, or invest in property, goods, or services during the
2 call *or in the future*. *Id.*

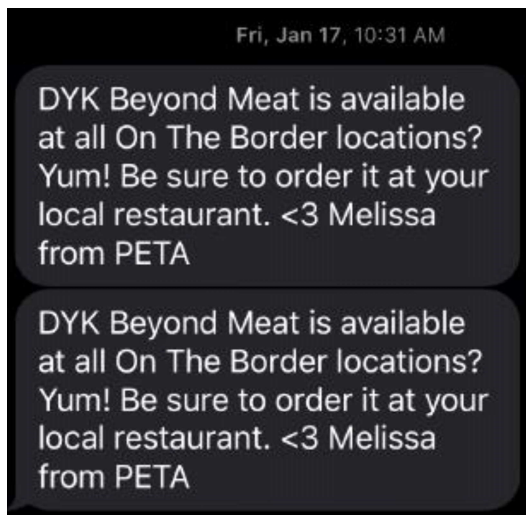
3 29. In other words, offers “that are part of an overall marketing campaign to
4 sell property, goods, or services constitute” telemarketing under the TCPA. *See In*
5 *re Rules and Regulations Implementing the Telephone Consumer Protection Act of*
6 *1991*, 18 FCC Rcd. 14014, ¶ 136 (2003).

7 30. If a call is not deemed telemarketing, a defendant must nevertheless
8 demonstrate that it obtained the plaintiff’s prior express consent. *See In the Matter*
9 *of Rules and Regulaions Implementing the Tel. Consumer Prot. Act of 1991*, 30 FCC
10 Rcd. 7961, 7991-92 (2015) (requiring express consent “for non-telemarketing and
11 non-advertising calls”).

12 31. Further, the FCC has issued rulings and clarified that consumers are
13 entitled to the same consent-based protections for text messages as they are for calls
14 to wireless numbers. *See Satterfield v. Simon & Schuster, Inc.*, 569 F.3d 946, 952
15 (9th Cir. 2009) (“The FCC has determined that a text message falls within the
16 meaning of ‘to make any call’ in 47 U.S.C. § 227(b)(1)(A)”).

17 **FACTS**

18 32. On or about January 17, 2020, Defendant PETA sent the following
19 marketing text messages to Plaintiff’s cellular telephone number ending in 9991
20 (“9991 Number”):



1 33. Upon information and belief, the subject text messages were sent by
2 PETA at the direction and/or under the control of Defendant Beyond Meat.

3 34. The subject text messages were sent for the benefit of Defendant Beyond
4 Meat.

5 35. Upon information and belief, prior to transmitting the subject text
6 messages, Defendant PETA consulted with Defendant Beyond Meat as to the content
7 of the messages, and always received final approval to transmit the text messages
8 from Defendant Beyond Meat.

9 36. Upon information and belief, while Defendant PETA was responsible
10 for ultimately transmitting the text messages, Defendant Beyond Meat always
11 retained the right to change or add something to the content of the messages.

12 37. Upon information and belief, at all times relevant, Defendant Beyond
13 Meat had the right to control Defendant PETA's telemarketing activities, which right
14 it exercised.

15 38. Upon information and belief, at all times relevant, Defendant Beyond
16 Meat authorized Defendant PETA to promote its products in the subject unsolicited
17 text messages.

18 39. Upon information and belief, Defendant Beyond Meat was, at all times
19 relevant, aware of Defendant PETA marketing activities and violations of the TCPA.

20 40. Upon information and belief, Defendant PETA's acts complained of
21 herein were known, consented to, and/or ratified by Defendant Beyond Meat. Further,
22 Defendant Beyond Meat knowingly received and retained monetary benefit from
23 Defendant PETA's unlawful telemarketing practices alleged herein.

24 41. Plaintiff is the subscriber and/or sole user of the 9991 number.

25 42. The text messages received by Plaintiff originated from a telephone
26 number which is owned and/or operated by or on behalf of Defendants.

27 43. The purpose of Defendants' text messages was to market Defendant
28 Beyond Meats's goods, as is plainly evident from the content of the messages.

1 44. Upon information and belief, Defendants caused similar calls to be
2 placed to individuals residing within this judicial district and nationally.

3 45. At no point in time did Plaintiff provide Defendants with express written
4 consent to be contacted by Defendants with automated text messages.

5 46. While Defendant PETA, as a non-profit organization, would typically
6 not be subject to the FCC's express written consent rule, it is in this case because it
7 was acting as a conduit for Defendant Beyond Meat, a for profit corporation, and
8 because it was engaged in marketing.

9 47. The generic nature of Defendants' text messages demonstrates that
10 Defendants utilized an ATDS in transmitting the messages.

11 48. The number used by or on behalf of Defendants (738-22) to transmit the
12 above text messages to Plaintiff is known as a "short-code." Short-codes are short
13 digit sequences, significantly shorter than telephone numbers, that are used to address
14 messages in the Multimedia Messaging System and short message service systems of
15 mobile network operators.

16 49. Short codes cannot be used to transmit text messages from a traditional
17 telephone. Only computer systems can transmit text messages using a short-code.

18 50. To send the text message, Defendants used a messaging platform (the
19 "Platform") that permitted Defendants to transmit thousands of automated text
20 messages without any human involvement.

21 51. Upon information and belief, the Platform has the capacity to store
22 telephone numbers.

23 52. Upon information and belief, the Platform has the capacity to generate
24 sequential numbers.

25 53. Upon information and belief, the Platform has the capacity to dial
26 numbers in sequential order.

27 54. Upon information and belief, the Platform has the capacity to dial
28 numbers from a list of numbers.

1 55. Upon information and belief, the Platform has the capacity to dial
2 numbers without human intervention.

3 56. Upon information and belief, the Platform has the capacity to schedule
4 the time and date for future transmission of text messages, which occurs without any
5 human involvement.

6 57. Upon information and belief, transmit the messages at issue, the
7 Platform automatically executed the following steps:

- 8 i. The Platform retrieved each telephone number from a list
9 of numbers in the sequential order the numbers were listed;
- 10 ii. The Platform then generated each number in the sequential
11 order listed and combined each number with the content of
12 Defendant’s message to create “packets” consisting of one
13 telephone number and the message content;
- 14 iii. Each packet was then transmitted in the sequential order
15 listed to an SMS aggregator, which acts an intermediary
16 between the Platform, mobile carriers (e.g. AT&T), and
17 consumers.
- 18 iv. Upon receipt of each packet, the SMS aggregator
19 transmitted each packet – automatically and with no human
20 intervention – to the respective mobile carrier for the
21 telephone number, again in the sequential order listed by
22 Defendant. Each mobile carrier then sent the message to
23 its customer’s mobile telephone.

24 58. The above execution these instructions occurred seamlessly, with no
25 human intervention, and almost instantaneously. Indeed, upon information and
26 belief, the Platform is capable of transmitting thousands of text messages following
27 the above steps in minutes, if not less.

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NUMEROSITY

64. Upon information and belief, Defendants have placed calls to telephone numbers belonging to thousands of consumers throughout the United States without their prior express consent. The members of the Class, therefore, are believed to be so numerous that joinder of all members is impracticable.

65. The exact number and identities of the Class members are unknown at this time and can be ascertained only through discovery. Identification of the Class members is a matter capable of ministerial determination from Defendants' call records.

COMMON QUESTIONS OF LAW AND FACT

66. There are numerous questions of law and fact common to the Class which predominate over any questions affecting only individual members of the Class. Among the questions of law and fact common to the Class are:

- (1) Whether Defendants made non-emergency calls to Plaintiff and the class members' cellular telephones using an ATDS;
- (2) Whether Defendants can meet their burden of showing that they obtained prior express written consent to make such calls;
- (3) Whether Defendants' conduct was knowing and willful;
- (4) Whether Defendants are liable for damages, and the amount of such damages; and
- (5) Whether Defendants should be enjoined from such conduct in the future.

67. The common questions in this case are capable of having common answers. If Plaintiff's claims that Defendants routinely transmit text messages to telephone numbers assigned to cellular telephone services are accurate, Plaintiff and the Class members will have identical claims capable of being efficiently adjudicated and administered in this case.

1. An order certifying the Class as defined above;
2. An award of actual and statutory damages, where appropriate;
3. Punitive or treble damages according to statute or where otherwise appropriate;
4. An injunction requiring Defendants to cease all wireless spam activities;
5. An award of reasonable attorneys' fees and costs; and
6. Such further and other relief the Court deems reasonable and just.

JURY DEMAND

Plaintiff hereby requests trial by jury of all claims that can be so tried.

Respectfully submitted:

DATED: March 18, 2020

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Attorneys for Plaintiff

CIVIL COVER SHEET

The JS 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. (SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)

I. (a) PLAINTIFFS

NAZRIN MASSARO, on behalf of herself and all others similarly situated

(b) County of Residence of First Listed Plaintiff San Diego, California (EXCEPT IN U.S. PLAINTIFF CASES)

(c) Attorneys (Firm Name, Address, and Telephone Number) Craig M. Nicholas (SBN 178444) NICHOLAS & TOMASEVIC, LLP 225 Broadway, 19th Floor, San Diego, CA 92101

DEFENDANTS

BEYOND MEAT, INC., and PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC.

County of Residence of First Listed Defendant Delaware (IN U.S. PLAINTIFF CASES ONLY)

NOTE: IN LAND CONDEMNATION CASES, USE THE LOCATION OF THE TRACT OF LAND INVOLVED.

Attorneys (If Known)

'20CV0510 AJB MSB

II. BASIS OF JURISDICTION (Place an "X" in One Box Only)

- 1 U.S. Government Plaintiff, 2 U.S. Government Defendant, 3 Federal Question (U.S. Government Not a Party), 4 Diversity (Indicate Citizenship of Parties in Item III)

III. CITIZENSHIP OF PRINCIPAL PARTIES (Place an "X" in One Box for Plaintiff and One Box for Defendant)

Table with columns for Plaintiff (PTF) and Defendant (DEF) citizenship: Citizen of This State, Citizen of Another State, Citizen or Subject of a Foreign Country, Incorporated or Principal Place of Business In This State, Incorporated and Principal Place of Business In Another State, Foreign Nation.

IV. NATURE OF SUIT (Place an "X" in One Box Only)

Large table with categories: CONTRACT, REAL PROPERTY, CIVIL RIGHTS, TORTS, PRISONER PETITIONS, FORFEITURE/PENALTY, LABOR, IMMIGRATION, BANKRUPTCY, SOCIAL SECURITY, FEDERAL TAX SUITS, OTHER STATUTES.

V. ORIGIN (Place an "X" in One Box Only)

- 1 Original Proceeding, 2 Removed from State Court, 3 Remanded from Appellate Court, 4 Reinstated or Reopened, 5 Transferred from Another District (specify), 6 Multidistrict Litigation - Transfer, 8 Multidistrict Litigation - Direct File

VI. CAUSE OF ACTION

Cite the U.S. Civil Statute under which you are filing (Do not cite jurisdictional statutes unless diversity): Telephone Consumer Protection Act, 47 U.S.C. § 227 et seq. Brief description of cause: Complaint for compensatory, statutory, and other damages, and injunctive relief.

VII. REQUESTED IN COMPLAINT:

CHECK IF THIS IS A CLASS ACTION UNDER RULE 23, F.R.Cv.P. DEMAND \$ 5,000,000.00 CHECK YES only if demanded in complaint: JURY DEMAND: Yes No

VIII. RELATED CASE(S) IF ANY

(See instructions): JUDGE DOCKET NUMBER

DATE 03/18/2020 SIGNATURE OF ATTORNEY OF RECORD

Craig M. Nicholas

FOR OFFICE USE ONLY

RECEIPT # AMOUNT APPLYING IFP JUDGE MAG. JUDGE